

Press release

Mediobanca prize for most dynamic medium-size companies: awards made

At a meeting held today, the technical committee responsible for awarding the Mediobanca 2010 prizes, which is made up of independent members, decided to award the prize for the junior category (50-499 staff and turnover of €50-290m) to **Federlegno Arredo s.r.l.** and for the senior category (more than 499 staff) to **Trevi Finanziaria Industriale**. The awards were made on the basis of reviews of the results and profiles of the companies compiled by the Research Department of Mediobanca, which carried out indepth analysis, in conjunction with the companies themselves, of their respective organizational structures, governance, market positions and competitive advantages.

Federlegno Arredo s.r.l. has its registered office in Milan, and promotes growth in the wood and furniture industry by arranging trade fairs and exhibitions in Italy and elsewhere. It reported turnover of €75m in 2008 (up 83.2% compared with 2005) and has 66 staff; the reduction in turnover recorded by the company in 2009 was far lower than the industry average.

Trevi Finanziaria Industriale has its registered office at Cesena in the province of Forlì-Cesena. The company produces machinery used for soil consolidation, foundation engineering and piling. It reported turnover of €1,050m in 2008 (up 116.9% compared with 2005) and has 5,898 staff; the reduction in turnover recorded by the company in 2009 was far lower than the industry average. The prizes will shortly be awarded by the Chief Executive Officer and General Manager of Mediobanca at a conference during which the senior management of the two companies will present their respective business histories.

Milan, 31 March 2010